## Global Bankers Institute Delivers Leadership Training Curriculum Bankwide

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Global Bankers Institute (GBI) delivered a comprehensive Leadership Training curriculum throughout a West Coast Retail Bank. All training Leadership Training Courses were delivered by GBI.

GBI developed and delivered the classroom-based Leadership training curriculum to address specific leadership needs at all levels throughout the bank. Training was customized to address specific leadership levels including Mentors, Management Development staff, Supervisors, Managers, Team Leads, Department Heads and Executives.

Topics covered included: Introduction to Leadership, Leadership Roles, Characteristics of Leadership, Mentoring and Coaching, Supervisory Skills, Strategic Leadership, Team Building, Maximizing Performance, Performance Leadership, Communication, Conflict Resolution, Leading Effective Meetings, Leading Across Teams, Motivation, Thought Leadership, Influencing as a Leader, Entry-Level Leadership, Management Development, Building Trust, Delegation, Ethical Leadership, Management Skills, Operations Management, Employee Management, Creative Leadership, Delivering Criticism and Discipline, Aligning Personal and Organizational Goals, and much more.

Dr. Linda Eagle, Co-Founder & President of GBI, stated "We are so pleased to offer this complete Leadership curriculum, as our experience at over 2,000 banks worldwide, has shown that in order for organizations to be successful and continue to grow in the current marketplace, they must have a solid leadership team from those managing the operations of the front line up to senior management."

## About Global Bankers Institute

Global Bankers Institute (GBI) is a Training, Communication and Consulting Firm, headquartered in New York's financial district at 245 Park Avenue, dedicated to providing the banking, insurance and financial services community innovative top-quality solutions that yield measurable business results. With locations and representatives around the world, GBI's BEST! Training, Communication and Consulting solutions are based on global best practices. Solutions include Anti-Money Laundering (AML), Branch Management Training, Business Development Training, Career Mapping, Cascading Goals, Certification, Communication Programs, Compliance Training, Customer TouchPoints, Documentation, Ethics Training, Fraud Prevention and Reporting Training, Elder Financial Abuse Training, Gap Analysis, Human Capital Performance Improvement (HCPI) Audit, Information Security Training, Key Performance Indicators (KPI), Key Performance Measures (KPM), Leadership Training, Lending Training, Platform Sales, Product Development, Productivity and Quality, Project Management, Quality Assurance, Relationship Selling, Sales and Service Training, Strategic Planning, Supervisory Skills, Systems Training, Teller Training, Train-the-Trainer and Wealth Management.

The Global Bankers Institute Pledge:

- GBI will deliver the finest quality programs you have ever used.
- GBI will deliver the most exemplary service you have ever experienced.
- GBI will measure and demonstrate positive return on investment.

The Global Bankers Institute Philosophy:

• A customer-centric approach reflected in every project.

- No surprises on time, on budget, on point delivery of every solution.
- Communication and collaboration are the basis of our partnership

Our GBI Money Back ROI Guarantee:

- GBI will measure and demonstrate Business Results.
- GBI will meet ROI targets or we refund your fees.
- GBI is proud to introduce this innovative approach to ROI the first of its kind in our industry.

For more information about Global Bankers Institute, please visit <u>www.globalbankersinstitute.com</u> or contact Dr. Linda Eagle at +1.212.579.5500 x 3106 or <u>linda.eagle@globalbankersinstitute.com</u>.